



ERG (09) 23_final_090604

MTR Benchmark Snapshot (as of 1st January 2009)

| Country | Average MTR per country (as of 1st Jan 2009) €/min | | |
|-------------|--|----------|--------|
| | Peak | Off-peak | Total |
| Austria | 0,0600 | 0,0600 | 0,0600 |
| Belgium | 0,0868 | 0,0868 | 0,0868 |
| Cyprus | 0,0201 | 0,0201 | 0,0201 |
| Denmark | 0,0858 | 0,0858 | 0,0858 |
| Germany | 0,0818 | 0,0818 | 0,0818 |
| Greece | 0,0786 | 0,0786 | 0,0786 |
| Finland | 0,0502 | 0,0502 | 0,0502 |
| France | 0,0685 | 0,0685 | 0,0685 |
| Ireland | 0,1293 | 0,0622 | 0,0958 |
| Italy | 0,0937 | 0,0937 | 0,0937 |
| Luxembourg | 0,0963 | 0,0833 | 0,0898 |
| Netherlands | 0,0939 | 0,0939 | 0,0939 |
| Norway | 0,0739 | 0,0739 | 0,0739 |
| Portugal | 0,0721 | 0,0721 | 0,0721 |
| Sweden | 0,0393 | 0,0393 | 0,0393 |
| Switzerland | 0,1137 | 0,1137 | 0,1137 |
| Spain | 0,0806 | 0,0483 | 0,0644 |
| UK | 0,0721 | 0,0721 | 0,0721 |
| Iceland | 0,0822 | 0,0822 | 0,0822 |

| | | | |
|--------------------|--------|--------|--------|
| Hungary | 0,0634 | 0,0634 | 0,0634 |
| Romania | 0,0597 | 0,0597 | 0,0597 |
| Bulgaria | 0,1461 | 0,1245 | 0,1353 |
| Slovak Rep. | 0,0990 | 0,0990 | 0,0990 |
| Estonia | 0,0876 | 0,0876 | 0,0876 |
| Lithuania | 0,0834 | 0,0417 | 0,0626 |
| Malta | 0,0962 | 0,0962 | 0,0962 |
| Slovenia | 0,0648 | 0,0648 | 0,0648 |
| Czech Rep | 0,1114 | 0,1114 | 0,1114 |
| Latvia | 0,0882 | 0,0882 | 0,0882 |
| Poland | 0,0566 | 0,0543 | 0,0555 |
| Turkey | 0,0559 | 0,0559 | 0,0559 |
| Croatia | 0,1076 | 0,1008 | 0,1042 |
| Average (S) | 0,0812 | 0,0755 | 0,0783 |
| Average (W) | 0,0810 | 0,0774 | 0,0792 |

The assumptions included in the benchmark are the following:

- 1) The benchmark includes fixed to mobile termination charges, in case there is difference with mobile to mobile termination charges. This difference only exists in Slovenia and Bulgaria.
- 2) In order to obtain a homogenous comparison a 3 minutes average call duration has been used.
- 3) Traffic data (voice calls and number of minutes) and peak/off peak ratio is missing for some countries. For those countries that did not communicate a peak/off peak ratio, a value of 1 (50/50) for this ratio has been taken. For peak, off-peak and weekend traffic, the assumption has been 50%-25%-25%.
- 4) Average MT rates per country have been obtained by adding each operator's average MT rate multiplied by its market share, measured in terms of subscribers (bearing in mind that 'subscribers' may be defined differently).
- 5) The MT charges are those applicable on 1st July 2008.
- 6) For non-Euro countries, the following exchange rates were used:

| Country | 1 Euro = |
|----------------|-----------------|
| Bulgaria | 1,96 |
| Croatia | 7,20 |
| Czech Rep | 26,83 |
| Denmark | 7,45 |

| | |
|-------------|--------|
| Estonia | 15,65 |
| Hungary | 265,82 |
| Iceland | 93,64 |
| Latvia | 0,70 |
| Lithuania | 3,45 |
| Norway | 9,20 |
| Poland | 4,14 |
| Romania | 4,30 |
| Slovak Rep. | 30,13 |
| Sweden | 10,95 |
| Switzerland | 1,59 |
| UK | 0,84 |
| Turkey | 1,78 |

Average MT Tariff per country Jan 2009

